

# IMAGINE HAVING YOUR VERY OWN MENU AT YOUR FAVORITE RESTAURANT.

That's the idea behind the SupplyCopia preference card management software.

PREFERENCE CARD MANAGEMENT | PRODUCT OVERVIEW

## Preference Card MANAGEMENT SOFTWARE

### CESAREAN SECTION

	Qty.	Cost
1. Medical Gloves and Accessories	1	\$0.75
2. Electrolytes	1	\$2.06
3. Surgical Support Supplies	1	\$0.58
4. Medical Tissue Closure Related Products	2	\$16.7
5. Sutures and Related Products	3	\$5.19

### ARTHROPLASTY KNEE

	Qty.	Cost
1. Knee Joint Implants	1	\$850
2. General Orthopedic Implants	1	\$35
3. Syringes and Accessories	7	\$1.19
4. Surgical Bone Cements and Related Products	2	\$120
5. Bandages, Dressings and Related Products	1	
6. Surgical Support Supplies	1	\$4
7. Medical Gloves and Accessories	1	\$1.4
8. Injection, Aspiration Needles and Accessories	7	\$62.8

What if your preference cards contained just what the doctor ordered? Pinpointed exactly what the nurse needed? And aligned with the contracts supply chain negotiated? Now they can.

Throw away the index cards. Say goodbye to spreadsheets. Get started with healthcare's simplest tool, the fast, easy and accurate way to manage preference cards. With SupplyCopia, you can overcome the traditional barriers of preference card management. This easy-to-use solution means you instantly have the accurate, updated products needed for each surgeon and every procedure. And integration with supply chain ensures you've got the right products at the right time, and importantly, the right price.

## Challenges

Managing preference cards has historically been so difficult, it's often left undone. And when preference cards aren't managed, organizations face:

- Overstocked supplies
- Higher percentages of product expiration
- Increased OR staff time spent pulling (or putting back) unneeded items
- Difficulty finding functionally equivalent items
- Higher off-contract purchasing
- Lower percentage of spend under management

Without ongoing preference card management, your organization lacks visibility to data that supports your Cost, Quality, and Outcomes (CQO) initiatives, and in turn, you can experience higher costs and inconsistent results from procedures.

## Ordering Exactly What You Need is a Snap

Your organization performs better when everyone shares visibility to updated preference cards. With

SupplyCopia, updates are a snap, so every physician can stay up-to-date. And it's easy to integrate your item master, which not only helps reduce variation, but also lets your team identify on-contract functional equivalents to make cost effective substitutions, or identify items that should be added to contracts.

It all works together:

- **Integration of Supply Chain and OR**  
By building alignment between supply chain and OR teams, you'll enable better management of physician preference items as the next step in CQO initiatives.
- **Reduce OR Inventory**  
When preference cards are managed, you'll eliminate extraneous supplies no longer used by your surgical team. Increasing visibility to actual consumption builds an accurate view of what you need in inventory.
- **Increase Product Standardization**  
Successfully linking products used in the OR with your item master supports standardization. Gain visibility to on-contract functional equivalents and help move your organization toward more efficient product selection.
- **Make Life Easier for OR Nurses**  
It's easier for nurses when they work from an accurate starting point. Processes are more streamlined when nurses know that what the doctor orders, is what the doctor gets – on time and on, or under, budget.
- **Build Visibility to Cost, Quality & Outcomes**  
Now you're ready. Bring your supply chain and clinical teams together to understand procedures, product utilization and outcomes. Help lead the standardization that can increase quality and reduce cost.

## Conclusion

With SupplyCopia's Preference Card Management Software, it's easy to:

- Compare products, cost by physician, cost by procedure
- Tag, measure and analyze physician preference items
- Associate team members (PAs, nurses, technicians) with physicians
- Select products from your item master or the SupplyCopia Virtual Item Master
- Identify functionally equivalent products
- Calculate the total cost of procedures, and begin aligning costs with reimbursement to advance CQO

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